

Legislative Committee on Economic Development & International Relations

October 5, 2004
Onyx Software Company
Bellevue, Washington

Lieutenant Governor Brad Owen - Chair

Venture Capital and the Financing Life Cycle for High Technology and Biotechnology Business Development in Washington State

MEETING AGENDA

Time	Speaker & Topic
9:00 am (10)	The Honorable Lieutenant Governor Brad Owen, Chair, LCEDIR <i>Opening comments and introduction of individual LCEDIR members.</i>
9:10 am (50)	Dr. Lee Cheatham - Executive Director, Washington Technology Center. <i>Understanding How the Financing Life Cycle Works for High Technology and Biotechnology Business Startups - A Report Comparing Technology-Based Economic Development Investment Activities in Different States</i>
10:00 am (30)	Joe Dear - Executive Director, Washington State Investment Board <i>Washington State's Participation in Venture Capital Investment</i>
10:30 am (35)	Robert Wolfe - Managing Partner, Northwest Venture Associates <i>Overview of Venture Capital Investing</i>
11:05 am (40)	Venture Capital Panel - An Actual Business Case Study - "The Role of Venture Capital in Washington State Medical Innovation" <u>Alan Levy</u> - Entrepreneur/Inventor and CEO, Northstar Neurosciences, Former CEO of Heartstream <u>Trevor Moody</u> - Venture Capitalist - Frazier Healthcare Ventures <u>Joe Eichinger</u> - CEO Management - CEO AccousTx, Vice President Therus Corporation
11:45 (35)	Trevor Moody - Frazier Healthcare Ventures <i>State Policies Effecting Venture Capital Investment in Washington State</i>
12:20 pm	LUNCH PROGRAM

(1:50)	Table 1 - Lee Cheatham, Exec. Director, Washington Technology Center Table 2 - Trevor Moody, Frazier Healthcare Ventures Table 3 - Bob Wolfe, Northwest Venture Associates Table 4 - John Fluke, Fluke Capital Investment Table 5 - Mike Lamb, Onyx Software Table 6 - Tom Ranken, CEO & Co-Founder of Vizx Labs
2:00 pm	Lieutenant Governor Final Comments and Adjournment
	(MEMBERS INVITED TO ISSAQUAH FOR FISH HATCHERY TOUR)